

Process and Payment Structure – As of 08.01.2012

Below is the normal procedure for the submission and issuance of a Bank Guarantee or Standby Letter of Credit from Business Community Bank (BCB).

Step 1:

Application is made to BCB for opening of a BG/SBLC including but not limited to the following:

- 1. BG/SBLC application form. (Provided by BCB upon request)
- 2. BG/SBLC indemnity signed and notarized.
- 3. Desired verbiage of BG/SBLC. (If none provided BCB will provide its normal BG/SBLC verbiage.
- 4. SWIFT code and address of beneficiary bank.
- 5. KYC and AML documents including but not limited to: Passport copy of applicant, articles of incorporation of applicant company and brief summary and/or business plan of underlying transaction.

Step 2:

BCB reviews all documents presented and evaluates acceptability of documents. BCB then either approves application or denies and shall inform the applicant of such decision.

Step 3:

BCB prepares draft of the BG/SBLC as it is comfortable to issue and forwards to client for approval. All drafts shall be in lined with rules and regulations governing the issuance of BG/SBLC.

Step 4:

The client approves the draft and:

- 1. Signs a contract agreeing to the terms and conditions of issuance and issuance charges as negotiated.
- 2. BCB issues the invoice for the agreed upon charges.



Step 5:

Client makes payment of charges as per agreed upon payment structure.

- 1. Client shall provide TT/Wire copy of payment made to BCB account.
- 2. BCB shall confirm to client credit of funds upon receipt of funds to BCB account.

Step 6:

BCB uploads draft to SWIFT system and provides copy to applicant for final approval of message. Upon approval given by applicant BCB then releases the SWIFT to beneficiary bank coordinates.

Step 7:

Copies of released SWIFT are then forwarded to the client via email or hard copy as requested. In case the client is represented by an advisor, then it is forwarded to the advisor only.

Step 8:

Any amendments to BG/SBLC are subject to approval of BCB.

The following is the procedure for payment schedule. The following are general terms:

- 1. Fees are paid before the issuance of each SWIFT message. In the case of RWA for a BG/SBLC fees need to be paid before hard copy/email issuance.
- 2. BCB does not engage in JV payment structures and will not issue any message for zero monies paid upfront.
- 3. BCB will not accept payment via ICBPO.
- 4. If BCB fails to deliver the instrument as agreed upon, BCB shall return the fees paid for that issuance.
- 5. Fees paid for an RWA and MT799 will be used as credit towards fees to be paid for the MT760.
- 6. In the case that BCB successfully delivers RWA/MT799 and client does not go ahead with MT760; fees paid for RWA and MT799 will not be returned.

All fees shall be agreed upon and stated in a formalized contract.